

## (Mr.) Timothy J. Harney, Esq.

30+ YEAR LEGAL / BUSINESS ADVISOR OVERSEEING GOVERNMENT AFFAIRS, RISK MITIGATION, CORPORATE, COMMERCIAL AND TOP-TIER STAKEHOLDERS ISSUES FOR GLOBAL GROUPS.

### Lead Projects

#### **Government Relations**

Established and lead 1<sup>st</sup> Government Relations Department for Company, overseeing all strategic relations for Top 25+ markets and leading team of 30 global executives with a 650,000 USD annual budget.

#### **Global Legal / Operations Auditing Department**

Established and handed over 10 person team conducting internal and 3<sup>rd</sup> party stakeholders' due diligence, compliance and legal/operational key performance indicators toward maximizing global business share.

#### **Plan B Founding Board Member**

Designed to create, develop and test new revenue projects for Company, introducing 39 projects to parent board of which 7 projects have been approved and implemented.

### Scope of Services

#### **Corporate Set Up / Structuring**

Board of Investment / Special Trade Zone companies, M&A, joint ventures, SPVs and working together with external legal counsel to best integrate Company's business model.

#### **Commercial / Contract**

Drafting of licensing, technology/know-how, property development, product sale and purchase, employment agreements, etc.

#### **Regulatory Compliance**

Managed communications with government agencies (FDA, Customs, ministries of trade, labor, commerce, and foreign affairs) regarding license compliance

### Specialized Experience

#### **Multi-Cultural Business**

Seasoned / Experienced in cross-cultural public and private projects in MENA / GCC, CIS, Sub Sahara, Asia (including Turkey) and ASEAN regions

#### **Network**

- Strategic and reputable network with governments authorities, diplomatic missions, chambers of commerce executives and media outlets for MENA / GCC, CIS, Sub Sahara, Asia (including Turkey) and ASEAN regions

#### **Management**

- Advising and working together with overseas principals; maintaining brand integrity  
- Ongoing overseeing of various teams and groups of staff

### PROFESSIONAL EXPERIENCE:

#### **10/09 - Present Qi Group / QNET**

#### **Bangkok, Thailand**

Authorized Director / Senior Legal Counsel for QNET. In-House head of Government Affairs, Legal Compliance and Risk Mitigation departments re Company's global 1 Billion USD direct selling activities in various regions, advising and working together with intra-department teams, including Legal Affairs, PR, Business Development and COMMS; overseeing and leading negotiations with government bodies, external legal service providers and local stakeholders. Reporting lines to parent board and CEO on all related matters; travel extensively worldwide and conduct due diligence / auditing regarding Company's global subsidiaries and external partners; World Economic Forum regular and Company's point person on media roundtables/press conferences to educate on industry and Company's business objectives and model.

#### **1/04 – 8/09**

#### **Seri Manop & Doyle Ltd.**

#### **Bangkok, Thailand**

Senior Legal Advisor. Provide legal advice to foreign and Thai clients regarding international corporate (company structuring and set-up), commercial (contract drafting/negotiations), real estate/property development, construction, visa/work permit, project finance and employment/labor activities.

#### **1/99 – 12/03**

#### **Globalmax Group**

#### **Bangkok, Thailand**

Legal and Business Development Advisor - International. Advised on legal issues regarding trans-national commercial activities among Asia, MENA and North America regions, communicated with international companies and their executives, drafted and negotiated contractual terms of business projects, and managed and proposed business plans for projects in Asia.

**4/'98 – 1/'99**

**Ushijima & Associates Law Office**

**Tokyo, Japan**

Foreign Business Advisor. Appointed to 10-man team regarding due diligence of multi-billion US dollar buy-out of a major Japanese insurance company by European client.

**1/'95 – 1/'98**

**APEX International Management**

**Atlanta, GA**

President. 2 year partner with 1996 Atlanta Olympics and consulted foreign companies, foreign law firms and individuals about U.S. business law issues and, conversely, advised U.S. law offices, companies and investors regarding business matters related to Asia.

**9/'90 – 1/'95**

**Matsuo & Kosugi LLC**

**Tokyo, Japan**

Foreign Business Advisor. Advised Japanese corporate clients of laws relating to their international business activities involving commercial transactions, licensing and distribution agreements, labor/employment issues, public sector protocol and visa/immigration. Worked directly under founding partner, Tasuku Matsuo, Esq.

**EDUCATION:**

**1988**

**Suffolk University**

**Boston, MA**

Juris Doctorate

**1987**

**Tokyo University**

**Tokyo, Japan**

Comparative Law Certificate

**1985**

**University of North Carolina – Chapel Hill**

**Chapel Hill, NC**

Bachelor of Arts – Major East Asian Studies (Honors)